



# ANSLEY PARK CAPITAL

## FLEXIBLE FINANCIAL SOLUTIONS FOR MISSION-CRITICAL, ESSENTIAL-USE EQUIPMENT

### WHO WE ARE

Anasley Park Capital ("Anasley Park") is a premier equipment finance solutions provider backed by funds managed by Ares Management Corporation (NYSE:ARES). Anasley Park is focused on supporting high-quality management teams and businesses with full-spectrum, customized financing solutions for essential-use, large-ticket equipment in the US and Canada.

# \$5-100+mm

## DELIVERING CAPITAL IN SCALE

Led by seasoned industry executives, our industry-leading team consists of more than 30 professionals. Members of the executive team have worked together for 20+ years, with the combined experience of 150+ years in commercial, risk, finance, and operational executive roles financing a multitude of asset types and industries. Our team works with a broad range of companies and stakeholders, including those that are publicly traded, privately held by sponsors, founders, and families.

### OUR VALUE PROPOSITION

- Results-driven and client-oriented management team with significant domain expertise focused on large-ticket equipment financing.
- Full product capabilities providing financing structures with flexible terms and payments to meet the individual growth and cash flow needs of clients.
- Long-term, fixed-rate financing matching the useful life of your equipment. Our structures remove the large up-front cash investment and cost variability from acquiring critical capital equipment.
- Financing for new or used equipment purchases or existing assets currently owned to serve as an important part of a company's capital structure and a complement to other forms of financing.
- Streamlined approval process, which offers speed and enhanced certainty of execution.
- Active in all market environments and industry cycles.
- Continuous capital solutions throughout a company's growth cycle with the support of the Ares platform.



### Financing Goals

- Growth Capital
- Refinancing
- Recapitalizations
- Cash Flow Improvement
- Acquisition Financing
- Divest Obsolescence Risk

### Product Types

- Leases
- Sale Leaseback
- Loans
- True Tax Oriented FMV Leases
- TRAC Leases
- Split TRAC Leases

### Diverse Industries / Asset Classes Financed

- Specialty Vessels
- Manufacturing
- Construction
- Transportation
- Mining
- Beverage & Food
- Industrial
- Infrastructure
- Aerospace & Defense
- Technology

### Customer Profiles

- Large Corporates
- Middle-market Businesses
- PE Sponsor-backed Companies
- Privately Owned Companies
- Publicly Traded Companies
- Financial Intermediaries

### Flexible Terms & Rates

- Bespoke Amortization Schedules
- Long-term Fixed Financing with Flexible Tenor
- Advance Rates up to 100%
- Custom End-of-Lease Options (Ownership, Return, Extensions)

**Eric Miller**  
President & CEO  
914 450 4967 T  
Eric.Miller@AnasleyParkCapital.com

**Michael B. Tornichia**  
Managing Director, East Region  
201 248 0496 T  
Michael.Tornichia@AnasleyParkCapital.com

**Randall C. House**  
Managing Director, Southwest Region  
972 310 4422 T  
Randy.House@AnasleyParkCapital.com

**Anasley Park Capital**  
1133 Westchester Avenue, Suite N224  
White Plains, NY 10605  
U.S.A.

**Robert A. Seltzer**  
EVP, Head of Direct Originations  
914 246 7225 T  
Rob.Seltzer@AnasleyParkCapital.com

**David A. Rooney**  
Managing Director, Midwest Region  
312 881 9604 T  
David.Rooney@AnasleyParkCapital.com

**Michael J. Verploegh**  
Managing Director, Great Lakes Region  
616 634 1820 T  
Michael.Verploegh@AnasleyParkCapital.com