

WHO WE ARE

Ansley Park Capital (“Ansley Park”) is a premier equipment finance solutions provider backed by funds managed by Ares Management Corporation (NYSE:ARES). Ansley Park is focused on supporting high-quality management teams and businesses with full-spectrum, customized financing solutions for essential-use, large-ticket equipment in the U.S. and Canada.



\$5-100+mm

DELIVERING CAPITAL IN SCALE

Led by seasoned industry executives, our industry-leading team consists of more than 30 professionals. Members of the executive team have worked together for 20+ years, with the combined experience of 150+ years in commercial, risk, finance, and operational executive roles financing a multitude of asset types and industries. Our team works with a broad range of companies and stakeholders, including those that are publicly traded, privately held by sponsors, founders, and families.

OUR VALUE PROPOSITION

- Results-driven and client-oriented management team with significant domain expertise focused on large-ticket equipment financing.
- Full product capabilities providing financing structures with flexible terms and payments to meet the individual growth and cash flow needs of clients.
- Long-term, fixed-rate financing matching the useful life of your equipment. Our structures remove the large up-front cash investment and cost variability from acquiring critical capital equipment.
- Financing for new or used equipment purchases or existing assets currently owned to serve as an important part of a company’s capital structure and a complement to other forms of financing.
- Streamlined approval process, which offers speed and enhanced certainty of execution.
- Active in all market environments and industry cycles.
- Continuous capital solutions throughout a company’s growth cycle with the support of the Ares platform.



Financing Goals

- Acquisition Financing
- Cash Flow Improvement
- Divest Obsolescence Risk
- Growth Capital
- Recapitalizations
- Refinancing

Product Types

- Leases
- Loans
- Sale Leaseback
- Split TRAC Leases
- TRAC Leases
- True Tax Oriented FMV Leases

Diverse Industries / Asset Classes Financed

- Aerospace & Defense
- Beverage & Food
- Construction
- Industrial
- Infrastructure
- Manufacturing
- Mining
- Marine Vessels
- Technology
- Transportation (Aircraft, OTR, Rail)

Customer Profiles

- Financial Intermediaries
- Large Corporates
- Middle-market Businesses
- Privately Owned Companies
- Publicly Traded Companies
- Sponsor-backed Companies

Flexible Terms & Rates

- Advance Rates up to 100%
- Bespoke Amortization Schedules
- Custom End-of-Lease Options (Ownership, Return, Extensions)
- Long-term Fixed Financing with Flexible Tenor



Eric Miller
President & CEO
914 450 4967 T
Eric.Miller@AnsleyParkCapital.com



Michael Gay
Chief Commercial Officer
415 518 1312 T
Michael.Gay@AnsleyParkCapital.com



Randall C. House
Managing Director, Southwest Region
972 310 4422 T
Randy.House@AnsleyParkCapital.com



David A. Rooney
Managing Director, Midwest Region
312 881 9604 T
David.Rooney@AnsleyParkCapital.com



Robert A. Seltzer
EVP, Capital Markets
914 246 7225 T
Rob.Seltzer@AnsleyParkCapital.com



Michael B. Tornichia
Managing Director, East Region
201 248 0496 T
Michael.Tornichia@AnsleyParkCapital.com



Michael J. Verploegh
Managing Director, Great Lakes Region
616 634 1820 T
Michael.Verploegh@AnsleyParkCapital.com

PROVIDING CAPITAL FOR CORPORATIONS, MIDDLE-MARKET BUSINESSES
& PORTFOLIO COMPANIES OF PRIVATE EQUITY SPONSORS



\$72 million

Glass Bottle Manufacturer

REFURBISHMENT OF FURNACES

True Lease



\$40 million

Marine Logistics Company

ACQUIRED ASSET REFINANCE

Loan Refinancing



\$35 million

Plastics, Fabrics and Chemical Manufacturer

CHEMICAL PRODUCTION EQUIPMENT

Fully Amortizing Term Loan



\$35 million

Cabinet Manufacturer

MANUFACTURING EQUIPMENT

Sale Leaseback



\$40 million

Scrap Metal Recycler

LIQUIDITY TO SUPPORT BUSINESS

Term Loan



\$23 million

Bus Transportation

MOTORCOACHES

Sale Leaseback



\$30 million

Mining

SHOVELS, HAUL TRUCKS, GRADERS, DRILLS, DOZERS

Fully Amortizing Term Loan



\$18 million

Diversified Technology Company

G550 CORPORATE AIRCRAFT

FMV Lease



\$18 million

Medical and Emergency Transport

MEDICAL HELICOPTERS

Loan



\$17 million

Agricultural Specialty Hauler

TRACTORS AND TRAILERS

Loan



\$15 million

Ice Equipment Supplier

ICE MACHINES AND DELIVERY VEHICLES

Equipment Line of Credit



\$15 million

Studio and LED Equipment

LED PANELS

Loan Refinancing



\$13 million

Crane Rental Company

TOWER CRANES

True Lease



\$10 million

Automobile Specialty Hauler

NEW CAR HAULING UNITS

Finance Lease



\$10 million

Petroleum Refiner

PETROLEUM STORAGE TANKS

Loan



\$10 million

Plastic Manufacturer

PLASTIC INJECTION PRESSES AND SHEET PRESSURE FORMERS

Lease Line of Credit



\$10 million

Lawn and Garden Products Marketer

FORKLIFTS, DOZERS, WHEEL LOADERS

Equipment Line of Credit



\$10 million

Logistics and Transportation

STAINLESS STEEL TANK TRAILERS

Finance Lease



\$8.8 million

High Precision Gear Manufacturer

GEAR MACHINERY AND GRINDING MACHINES

Fully Amortizing Term Loan



\$10 million

Controlled Environment Agriculture

SORTING AND PACKAGING EQUIPMENT

Finance Lease

