### FLEXIBLE FINANCIAL SOLUTIONS FOR MISSION-CRITICAL, ESSENTIAL-USE EQUIPMENT

#### **WHO WE ARE**

Ansley Park Capital ("Ansley Park") is a premier equipment finance solutions provider backed by funds managed by Ares Management Corporation (NYSE:ARES). Ansley Park is focused on supporting high-quality management teams and businesses with full-spectrum, customized financing solutions for essential-use, large-ticket equipment in the U.S. and Canada.



DELIVERING CAPITAL IN SCALE

Led by seasoned industry executives, our industry-leading team consists of more than 30 professionals. Members of the executive team have worked together for 20+ years, with the combined experience of 150+ years in commercial, risk, finance, and operational executive roles financing a multitude of asset types and industries. Our team works with a broad range of companies and stakeholders, including those that are publicly traded, privately held by sponsors, founders, and families.

#### **OUR VALUE PROPOSITION**

- · Results-driven and client-oriented management team with significant domain expertise focused on large-ticket equipment financing.
- Full product capabilities providing financing structures with flexible terms and payments to meet the individual growth and cash flow needs of clients.
- Long-term, fixed-rate financing matching the useful life of your equipment. Our structures remove the large up-front cash investment and cost variability from acquiring critical capital equipment.
- Financing for new or used equipment purchases or existing assets currently owned to serve as an important part of a company's capital structure and a complement to other forms of financing.
- Streamlined approval process, which offers speed and enhanced certainty of execution.
- · Active in all market environments and industry cycles.
- · Continuous capital solutions throughout a company's growth cycle with the support of the Ares platform.











#### **Financing Goals**

- Acquisition Financing
- Cash Flow Improvement
- Divest
   Obsolescence
   Risk
- · Growth Capital
- Recapitalizations
- Refinancing

#### **Product Types**

- Leases
- Loans
- · Sale Leaseback
- Split TRAC Leases
- TRAC Leases
- True Tax Oriented FMV Leases

## Diverse Industries / Asset Classes Financed

- Aerospace & Defense
- Beverage & Food
- Construction
- Industrial
- Infrastructure
- Manufacturing
- Mining
- Marine Vessels
- Technology
- Transportation (Aircraft, OTR, Rail)

### **Customer Profiles**

- Financial Intermediaries
- Large Corporates
- Middle-market Businesses
- Privately Owned Companies
- Publicly Traded Companies
- Sponsor-backed Companies

#### Flexible Terms & Rates

- Advance Rates up to 100%
- Bespoke Amortization Schedules
- Custom End-of-Lease Options (Ownership, Return, Extensions)
- Long-term Fixed Financing with Flexible Tenor



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# PROVIDING CAPITAL FOR CORPORATIONS, MIDDLE-MARKET BUSINESSES & PORTFOLIO COMPANIES OF PRIVATE EQUITY SPONSORS



Prime Label Solutions

COMMEDIAL DRINTING FOLIDMENT

True Lease





Cabinet Manufacturer

MANUFACTURING EQUIPMENT

Sale Leaseback





Diversified Technology Company

G550 CORPORATE AIRCRAFT

FMV Lease

ANSLEY PARK CAPITAL



Infrastructure Construction Contractor

WATER INFRASTRUCTURE MACHINERY AND EQUIPMENT

Fully Amortizing Term Loan





Plastic Manufacturer

PLASTIC INJECTION PRESSES AND SHEET PRESSURE FORMERS

Lease Line of Credit





Glass Bottle Manufacturer

REFURBISHMENT OF FURNACES

True Lease





Scrap Metal Recycler

LIQUIDITY TO SUPPORT BUSINESS

Term Loan





Medical and Emergency Transport

MEDICAL HELICOPTERS

Loan





Ice Equipment Supplier

ICE MACHINES AND DELIVERY VEHICLES

Equipment Line of Credit

ANGLEV BABY CABULAT



Automobile Specialty Hauler

NEW CAR HAULING UNITS

Finance Lease





Marine Logistics Company

ACQUIRED ASSET REFINANCE

Loan Refinancing

ANSLEY PARK CAPITAL



**Bus Transportation** 

MOTORCOACHES

Sale Leaseback





Agricultural Specialty Hauler

TRACTORS AND TRAILERS

Loan





Studio and LED Equipment

LED PANELS

Loan Refinancing





Lawn and Garden Products Marketer

FORKLIFTS, DOZERS, WHEEL LOADER

Equipment Line of Credit





Plastics, Fabrics and Chemical

Fully Amortizing Term Loan

ANSLEY PARK CAPITAL



Mining

SHOVELS, HAUL TRUCKS, GRADERS, DRILLS, DOZEI

Fully Amortizing Term Loan





Crane Rental Company

TOWER CRANES

True Lease

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Petroleum Refiner

PETROLEUM STORAGE TANKS

Loan

ANSLEY PARK CAPITAL



Logistics and Transportation

STAINLESS STEEL TANK TRAILERS

Finance Lease

